

**REQUEST FOR QUOTATIONS**

**(RFQs)**

**PROCUREMENT OF PRINTING MATERIAL FOR SIAPEP**

**PK-SIAPEP-CP-PRINTING-RFQ-2022/38**

**UNDER**

**SINDH IRRIGATED AGRICULTURE PRODUCTIVITY ENHANCEMENT  
PROJECT (SIAPEP) WITH FINANCIAL ASSISTANCE OF THE WORLD  
BANK UNDER IDA CREDIT No.**

**CR.5604 PAK**

**February 2022**





## REQUEST FOR QUOTATION

### PROCUREMENT OF DIFFERENT PRINTING MATERIAL FOR SIAPEP

#### SECTION I: GENERAL INFORMATION AND BID DEADLINE

The Government of Sindh is implementing Sindh Irrigated Agriculture Productivity Enhancement Project (SIAPEP) with financial assistance of the World Bank under IDA Credit No. Cr.5604 Pak aims to improve water and agriculture productivity for small and medium size farmers in Sindh.

Project Implementation Unit, SIAPEP invites quotations for the Procurement of printing material for the Project like, Magazines, Brochures, hand bills, Training booklets from Income Tax registered publishers, printers, distributors and suppliers having relevant past experience.

#### Required documents:

- Valid registration Certificate of Income Tax (Please attach the NTN copy with the bid).
- List of similar type of completed works with documentary evidence.

**BID DEADLINE:** The deadline for receipt of quotation is:

**On or before 12:30 pm, date 21.02.2022**

#### SECTION II: REQUIREMENTS OF PRINTING MATERIAL FOR SIAPEP ARE AS UNDER:

Sr no.	Description of Goods Samples are Attached	Required Quantity (Copies)	Tentative delivery Period	Unit Price Per Copy (inclusive of Income Tax) PKR	Total Price (inclusive of Income Tax) PKR
1	<b><u>Brochures Regarding Laser Land Leveller</u></b>  Size: A-4 Paper: 128 grams Art paper (Glossy) Printing: Four Colours Language: Sindhi  Sample is attached @ Annex-A	2,000	Ordered quantity to be completed/ delivered within 60 calendar days from the contract signature (Partial delivery is allowed)		
4	<b><u>Hand Bills (Success Stories)</u></b>  Size: A-4 Paper: 128 grams Art paper (Glossy)	5,000	Ordered quantity to be completed/ delivered within 60 calendar days from the contract		





	<b>Printing:</b> Four Colours <b>Language:</b> Sindhi  Sample is attached @ Annex-B		signature (Partial delivery is allowed)		
5	<b><u>Training Booklets</u></b>  <b>Size:</b> 21 x 13 cm <b>Pages:</b> 10 to 30 per booklet <b>Paper:</b> 128 grams Art paper (Glossy) <b>Title page:</b> Art Card with 260 grams <b>Printing:</b> Four Colors <b>Language:</b> Sindhi  <b>Note:</b> Training booklets shall be print/publish for following twelve (12) crops.  Samples are attached @ Annex-C & D.	Nos. of copies mentioned below:			
a	<b><u>Training Booklet for Cotton crop</u></b>	2000	Ordered quantity to be completed/ delivered within 60 calendar days from the contract signature (Partial delivery is allowed)		
b	<b><u>Training Booklet for Wheat crop</u></b>	2000			
c	<b><u>Training Booklet for Sugarcane crop</u></b>	2000			
d	<b><u>Training Booklet for Rice crop</u></b>	2000			
e	<b><u>Training Booklet for Rapeseed &amp; Mustard crops</u></b>	1000			
f	<b><u>Training Booklet for Okra crop</u></b>	1000			
g	<b><u>Training Booklet for Onion crop</u></b>	1000			
h	<b><u>Training Booklet for Chillies crop</u></b>	1000			
i	<b><u>Training Booklet for Tomatoes crop</u></b>	1000			
j	<b><u>Training Booklet for Mango crop</u></b>	1000			
k	<b><u>Training Booklet for Lemon crop</u></b>	1000			





1	<b><u>Training Booklet for Guava crop</u></b>	1000			
6	<b><u>Magazine "Khait Sudhar"</u></b>  <b>Size:</b> A-4 <b>Pages:</b> 30 to 36 per Magazine <b>Paper:</b> 128 grams Art paper (Glossy) <b>Title page:</b> Art Card with 260 grams <b>Printing:</b> Four Colour <b>Language:</b> Sindhi.  Sample is attached @ Annex-E	3000 Copies per Quarter.  6000 copies for 2 Quarters  Apr-June 2022 & July-Sep 2022	3000 Copies for quarter (April – June 2022) to be completed/ delivered by July 20, 2022.  3000 Copies for quarter (Jul – Sep 2022) to be completed/ delivered by October 20, 2022.		
<b>Total Price in PKR (Inclusive of Income Tax)</b>					

**Location to be delivered:**

Project Directorate, PIU – SIAPEP, Sindh Seed Corporation Building, Ground Floor, Main Hussainabad Road, Hussainabad Hyderabad Sindh.

**Important Notes:**

- Samples of all publishing items are attached and available at SIAPEP office. Interested firms can get the samples during office timings. All relevant details are also available to SIAPEP website which can be downloaded.
- Communication Specialist, PIU, SIAPEP will issue the delivery instructions according to the requirements.
- The items are to be supplied in Project Directorate, PIU – SIAPEP, Sindh Seed Corporation Building, Ground Floor, Main Hussainabad Road, Hussainabad Hyderabad Sindh.
- Quote must be in Pak Rupees (PKR) inclusive of Income Tax. All other applicable taxes , must be mentioned separately.
- Bidders must pay due attention to following points. In case of non-compliance, the offer can be considered as non-responsive.
  - Offer must be valid for Forty-five (45) days from the date of the Quotation deadline.
  - Firm must accept the payment condition i.e. Payment will be made to the successful firm in PKR within sixty (60) days of receipt and acceptance of commodities and invoice by the purchaser.
  - Stamp duty @rate of 0.35% of the contract price is to be paid by the successful Firm. (This rate at this stage will be tentative and will be adjusted as per the actual contract price and as per the prevailing laws at the time of award).
  - Conditional offer/bid is not acceptable.





- Bidders should provide their Income Tax certificate.
- Bidder should provide documentary evidence of similar type of completed works.
- Communication Specialist, PIU - SIAPEP will provide day-to-day guidance / technical assistance. Delivery of the Quarterly magazines will be required as per the aforementioned time Schedule.

#### **Financing:**

- a) The purchase will be financed out of World Bank under IDA Credit No. Cr.5604 Pak. Hence Bank requires compliance with its policy in regard to corrupt and fraudulent practices as set forth in Attachment – 1
- b) The Contractor shall permit and shall cause its Sub-consultants to permit, the Bank and/or persons appointed by the Bank to inspect the Site and/or all accounts and records relating to the performance of the Contract and the submission of the Proposal to provide the Services, and to have such accounts and records audited by auditors appointed by the Bank if requested by the Bank. Hence the acts intended to materially impede the exercise of the Bank's inspection and audit rights provided for under this Clause constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility under the Bank's prevailing sanctions procedures.

#### **SECTION III: VENDOR OFFER EVALUATION**

- SIAPEP shall initially determine and establish the responsiveness of the bidders. The firm's offer will be evaluated on the basis of lowest cost with conformity of specifications of the responsive bidders only.

#### **SECTION IV: INSTRUCTIONS**

##### **MARKING OF BIDS:**

- The bidder shall put the original bid in an inner envelope, duly marking the envelope as "Original". The inner envelope shall then be enclosed in an outer envelope the inner and outer envelopes shall be:
  - Addressed to the purchaser at the following address:  
  
Project Director (attention Procurement Specialist) Project Implementation Unit (PIU), SIAPEP Sindh Seed Corporation Building, Ground Floor, Main Hussainabad Road, Hussainabad Hyderabad Sindh, and the words "**DO NOT OPEN BEFORE (Closing time) ON (Closing date)**" shall be written on them.
  - In addition to above, the inner envelope shall indicate the name and address of the Bidder to enable the bid to be returned unopened in case it is declared "Late."

##### **LATE BID:**

- Bidder will himself be responsible for ensuring that his bid is submitted in accordance with the instructions stated herein. Any bid not submitted by the deadline prescribed for






submission of Bids will not be considered even if it becomes late as a result of circumstances beyond the Bidder's control. Any bid received by the purchaser after the date and time of bid opening will be returned un-opened to such bidder.

- Brand names, if any, mentioned in the specifications are only for the reference purposes. The bidder may quote any other brand equivalent to or better than the above-mentioned specifications.
- The bidder must clearly indicate any and all deviations from the above listed specifications and / or products.

#### SECTION V: TERMS AND CONDITIONS

- All prevailing taxes/duties as per the laws of Government of Pakistan/Sindh would be applicable.
- Payment will be made to the successful bidder in PKR within 60 days of receipt and acceptance of commodities and invoice by the purchaser.
- With their offer, bidders warrant that the commodities offered:
  - Will be available for actual performance of the contract, if awarded;
  - Are free of defect in material and workmanship and comply with all specification listed above;
  - Are new; unused; non-remanufactured and non-refurbished;
  - Offers must be valid for a period of forty-five (45) days from the bid deadline.
  - The tentative delivery of the Printing Material is mentioned against each required item.
  - The quotation with complete details may be addressed to the Project Director SIAPEP and submitted to the address below on or before **On or before 12:30 pm, date, 21.02.2022.**

The received quotations will be evaluated as 'Shopping' method of procurement in accordance the World Bank's Procurement Guidelines: Procurement of Goods, Works, and Non-Consulting Services (January 2011, revised July 2014). The acceptable terms and conditions of the lowest, responsive quotation shall be incorporated in the Purchase Order.

  
**PROJECT DIRECTOR**  
Sindh Irrigated Agriculture Productivity  
Enhancement Project (SIAPEP)  
Hyderabad

#### **PROJECT DIRECTOR**

Project Implementation Unit (PIU), SIAPEP  
Sindh Seed Corporation Building, Ground Floor, Main  
Hussainabad Road, Hussainabad Hyderabad Sindh,  
Phone# 00 92 022-9260252  
Website: <http://www.siapep.org>  
email: [pd.siapep@gmail.com](mailto:pd.siapep@gmail.com)



## Attachment 1: Bank's Policy – Corrupt and Fraudulent Practices

### "Fraud and Corruption

1.23 It is the Bank's policy to require that Borrowers (including beneficiaries of Bank loans), consultants, and their agents (whether declared or not), sub-contractors, sub-consultants, service providers, or suppliers, and any personnel thereof, observe the highest standard of ethics during the selection and execution of Bank-financed contracts [footnote: In this context, any action taken by a consultant or any of its personnel, or its agents, or its sub-consultants, sub-contractors, services providers, suppliers, and/or their employees, to influence the selection process or contract execution for undue advantage is improper.]. In pursuance of this policy, the Bank:

(a) Defines, for the purposes of this provision, the terms set forth below as follows:

- (i) "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party<sup>1</sup>;
- (ii) "fraudulent practice" is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation<sup>2</sup>;
- (iii) "collusive practices" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party<sup>3</sup>;
- (iv) "coercive practices" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party<sup>4</sup>;
- (v) "obstructive practice" is
  - (aa) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede a Bank investigation into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation, or

<sup>1</sup> For the purpose of this sub-paragraph, "another party" refers to a public official acting in relation to the selection process or contract execution. In this context "public official" includes World Bank staff and employees of other organizations taking or reviewing selection decisions.

<sup>2</sup> For the purpose of this sub-paragraph, "party" refers to a public official; the terms "benefit" and "obligation" relate to the selection process or contract execution; and the "act or omission" is intended to influence the selection process or contract execution.

<sup>3</sup> For the purpose of this sub-paragraph, "parties" refers to participants in the procurement or selection process (including public officials) attempting either themselves, or through another person or entity not participating in the procurement or selection process, to simulate competition or to establish prices at artificial, non-competitive levels, or are privy to each other's bid prices or other conditions.

<sup>4</sup> For the purpose of this sub-paragraph, "party" refers to a participant in the selection process or contract execution.





- (bb) acts intended to materially impede the exercise of the Bank's inspection and audit rights;
- (b) will reject a proposal for award if it determines that the contractor recommended for award or any of its personnel, or its agents, or its sub-consultants, sub-contractors, services providers, suppliers, and/or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- (c) will declare mis-procurement and cancel the portion of the Loan allocated to a contract if it determines at any time that representatives of the Borrower or of a recipient of any part of the proceeds of the Loan were engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices during the selection process or the implementation of the contract in question, without the Borrower having taken timely and appropriate action satisfactory to the Bank to address such practices when they occur, including by failing to inform the Bank in a timely manner they knew of the practices;
- (d) will sanction a firm or an individual at any time, in accordance with prevailing Bank's sanctions procedures<sup>5</sup>, including by publicly declaring such firm or an ineligible, either indefinitely or for a stated period of time: (i) to be awarded a Bank-financed contract, and (ii) to be a nominated<sup>6</sup> sub-consultant, supplier, or service provider of an otherwise eligible firm being awarded a Bank-financed contract.

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<sup>5</sup> A firm or an individual may be declared ineligible to be awarded a Bank-financed contract upon (i) completion of the Bank's sanctions proceedings as per its sanctions procedures, including inter alia: cross-debarment as agreed with other International Financial Institutions, including Multilateral Development Banks, and through the application of the World Bank Group corporate administrative procurement sanctions procedures for fraud and corruption; and (ii) as a result of temporary suspension or early temporary suspension in connection with an ongoing sanctions proceedings. See footnote 12 and paragraph 8 of Appendix 1 of these Guidelines.

<sup>6</sup> A nominated sub-consultant, supplier, or service provider is one which has been either (i) included by the consultant in its proposal because it brings specific and critical experience and know-how that are accounted for in the technical evaluation of the consultant's proposal for the particular services; or (ii) appointed by the Borrower.



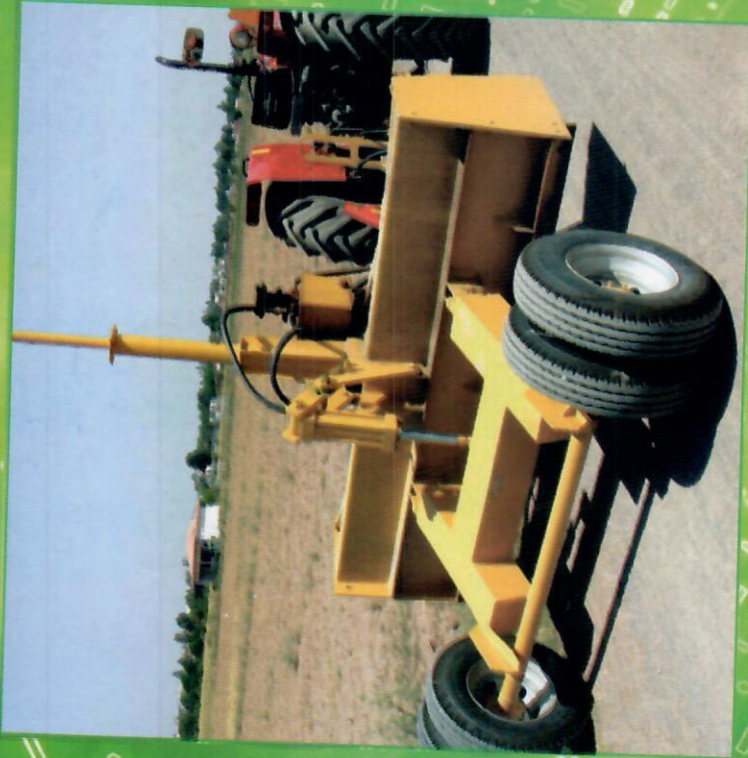


Annex-A



Sample

# Laser Land Leveller or Laser Land Levelling Equipment



Project Director

Sindh Agriculture Productivity

Enhancement Project (SIAPEP)

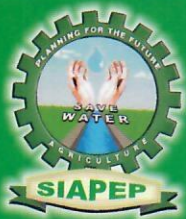
Ground Floor Sindh Seeds Corporation Building, Husainabad, Hyderabad

Email: [pd.siapep@gmail.com](mailto:pd.siapep@gmail.com)

Website: [www.siapep.org](http://www.siapep.org)

Sindh Irrigated Agriculture Productivity  
Enhancement Project (SIAPEP)  
Government of Sindh





# SINDH IRRIGATED AGRICULTURE PRODUCTIVITY ENHANCEMENT PROJECT (SIAPEP)



**Choudhary Muhammad Hussain**  
District Mirpurkhas

The Government of Sindh and World Bank are working for the welfare of farmers & Agriculture Community altogether through Sindh Irrigated Agriculture Productivity Enhancement Project (SIAPEP) in Sindh.

Through this project they have introduced a most modern, scientific, feasible & viable technology of Drip irrigation.

Today's rapid climate changing scenario, requires such measures in Agriculture Sector involving minimum inputs and yielding maximum results, which can be achieved by the use of Drip irrigation technology.

Drip irrigation method is much beneficial & most impactable to orchard & row Crop-saving in fuel expenses, early flowering, uniform fruiting, longer fruiting period, bright fruit colour, bold ails, high yield, improvement in fertilizer use efficiency, management flexibility, less Weed growth etc.

Choudhary Muhammad Hussain of Village Haji Ghulam Hussain, District Mirpurkhas has heard a lot of Drip irrigation system & its benefits from some progressive farmers.

He wanted to increase the yield of his crops for which he has been pondered due to shortage of Canal water & high cost of inputs.

He expressed his concerns in such a way that **"Although we have facility of Canal water from the very beginning when we started farming on our lands in this area, but water shortage increased day by day & for the last few years it reached at desperate level & inputs at unaffordable cost . So, I switched to Drip Irrigation method from traditional one, as some other progressive farmers were practicing.**

**I got installed this system in June 2018 in my 10 acres land for Lemon crop through Sindh Irrigated Agriculture Productivity Enhancement Project, known as SIAPEP on subsidy rates, and I am having a pleasant experience, because month of June is Weatherly hot and its neither cropping nor tree plantation suitable season.**

**Furthermore, facing an acute shortage of Canal water, but we planted Lemon plants through Drip Irrigation System & they are flourishing successfully, because we are feeding them properly with required water, fertilizer & basic nutrients through this system.**

Sample

Annex-B

## NEW HOPE FOR SMALL FARMERS

**Now, we shall get the benefit of these efforts after 3 years when these plants will be matured & to start fruiting. Until that to earn some money we are growing Courgettes , inter cropping with lemon plants by the same drop of water we are giving to the plants. Its amazing experience to save the water.**

**This crop of Courgettes will be matured after 50 days of seeding".**

He further indicated that Drip Irrigation Technology is getting much popularity amongst the farming community of this area. Ofcourse, it has a magical impact on growing Crops with less inputs & high returns under the water shortage & climate change scenario.





Annex-C

Sample



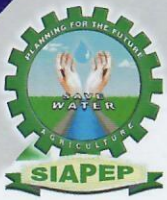
Training Manual

# ڪڙڪ جي بهترين پيداوار لاءِ رهنامي ۽ تربيتي ڪتابچو



Project Supervision & Implementation  
Assistance Consultants (PSIACs)





Annex - D

Sample



سند اريگيتيد ايگريکلچر پروڊڪٽوٽي انھانسمينٽ پروجيڪٽ (سياپپ)  
حکومت سندھ

## وونئڻ جو ھاري اسڪول

آبادگارن  
جي  
رھنمائي لاءِ  
ڪتابچو



Crescent Consultants Consortium

پروجيڪٽ امپليمينٽيشن يونٽ (پي آئي يو)

سھڪار: پروجيڪٽ سپرويزن امپليمينٽيشن اسسٽنس ڪنسلٽنٽس (پي ايس آءِ اي سي)





Annex-E

Sample

# SINDH IRRIGATED AGRICULTURE PRODUCTIVITY ENHANCEMENT PROJECT (SIAPEP)



سلسلیوار

## کیت سڈار

آکٹوبر-دسمبر 2021ع

